

| ACTUAL                         | Jan - Jun 26            | Jan - Jun 26                                                                                                          |
|--------------------------------|-------------------------|-----------------------------------------------------------------------------------------------------------------------|
| <b>Ordinary Income/Expense</b> |                         |                                                                                                                       |
| <b>Income</b>                  |                         |                                                                                                                       |
| Rental Income                  | 85,677.00               | 85,677.00 (Lot 19 pd thru January 2027 (\$1,100. extra thru Jan 2027))                                                |
| <b>Total Income</b>            | <u>85,677.00</u>        | <u>85,677.00</u>                                                                                                      |
| <b>Expense</b>                 |                         |                                                                                                                       |
| Subcontractors                 | 10,752.34               | 10,752.34 (2,700 trim trees included in this amount.)                                                                 |
| Advertising                    | 537.53                  | 537.53                                                                                                                |
| Health Insurance               | 5,189.88                | (My health insurance so took out this expense.)                                                                       |
| Insurance                      | 6,351.25                | 6,351.25 (For park insurance.)                                                                                        |
| Job Materials                  | 8,298.12                | 8,298.12 (* I purchase materials and stock the shed (no expense shown for doing this and no expense for move out      |
| Legal & Professional           | 750.00                  | 750.00 cleaning, and no manager expense so, below I am using a 40% example for Expenses. Actual is lower.)            |
| Payroll Expenses               | 5,541.00                | (No payroll expense because I am the only one on payroll the rest are subcontractors.                                 |
| Payroll Taxes                  | 837.00                  | (No payroll taxes included because I am the only one on payroll.)                                                     |
| Taxes & Licenses               | 135.00                  | 135.00                                                                                                                |
| Utilities                      | 2,434.08                | 2,434.08 (Utilities are direct billed to tenants from util company. This amount is when a POH is getting rent ready.) |
| <b>Total Expense</b>           | <u>40,826.20</u>        | <u>29,258.32</u>                                                                                                      |
| <b>Net Ordinary Income</b>     |                         |                                                                                                                       |
| <b>Net Income</b>              | <u><u>44,850.80</u></u> | <u><u>56,418.68</u></u>                                                                                               |

|                   |                                                            |
|-------------------|------------------------------------------------------------|
| 85,677.00         | Gross 6 months                                             |
| 1,000.00          | Add back phone/internet included in utilities for personal |
| 2,580.00          | Increased 6 lots \$65, 1 lot \$40                          |
| 5,550.00          | Increased some poh renters                                 |
| <u>94,807.00</u>  | Gross 6 month                                              |
| 2.00              | Multiply x2 for full year Gross                            |
| <u>189,614.00</u> | Gross year                                                 |
| 75,845.60         | 40% Expense (Actual is lower because of * above)           |
| <u>113,768.40</u> |                                                            |

\*\* For the previous 6 years I was giving a manager, in the park \$600.00 rent credit.